

Things to Consider Before Harvesting Your Timber



Free Report



***"Don't Despair...
We Can Help Guide You Through This Process"***

What are Your Long-Term Goals for Your Land?

*Do you plan to keep your land for a generations to come or,
is it your intention to sell the property soon?*

How Much Timber Do You Intend To Harvest?

*The more timber you harvest the higher the value will be to the timber buyer.
Due to the expense associated with a commercial timber operation, smaller
quantities of timber rarely appeal to timber companies.
The more acres of timber you choose to harvest, the more money you'll attract.*

Which Harvesting Method Do You Like Best?

*Row Thinning - (For Planted Pines) - Removing Selected Rows
Selective Thinning - (For Natural or Planted Pines) - Removing Selected Timber
Clean-Cut - Removing **All** Merchantable Timber
Real Estate Harvest - Leave approximately 10 -12 Trees per Acre
Cluster Harvest - Leave Clusters of Timber & Clean-Cut Elsewhere*

Do You Prefer the Tops & Limbs to Be Piled or Scattered?

*The tops and limbs of a tree are generally left behind after a timber harvest. A
logger can pile these so they can be pile burned or scatter the debris back into the
forest to decompose or to serve as fuel for a prescribed fire.*

Will You Expect Roadwork to Be Performed?

*"You have to crack a few eggs to make an omelet."...Hauling extremely heavy
loads of wood across a piece of property will usually create some (usually minor)
changes to existing road systems. Loggers maintain workable roads throughout
the project however, everyone's opinion of a well maintained road can differ. It's
important to discuss up front the expectation of road maintenance because the
more road work a logger has to perform, the less valuable the timber becomes.*

Has the Timber Selling Process Been Properly Explained?

*Any timber company should fully explain the timber harvesting process to you if
you request. Selling timber isn't rocket science but it's good to know what's
involved so you'll have a proper understanding of the process.*

Is The Price You're Offered Correct?

If you don't keep up with the timber market frequently, it's difficult to gauge whether or not you're getting the right price for your trees. Nobody wants to get ripped off and everyone thinks they want the highest price for their timber but could there be a downside to getting too high of a price? The answer is yes. The pie is only so big. If the landowner gets too big of a slice and the logger has to survive on less than normal, then the only way the logger can make a living is to rush through the project and get to the next job as fast as possible. This is bad for the landowner because there wasn't enough money in the deal to allow the logger to do his job properly and leave you with a nice neat site. Getting the "Right Price" is essential to a successful win-win harvesting Job.

Were You Provided with a Legal Agreement?

Obtaining a legal timber agreement is to your benefit more than it is to the timber buyer. This is more than just for your protection but also clarifies to you and/or your successors, heirs, or representatives any verbal agreements made by both parties. Make sure to have a signed copy of this in hand before proceeding.

Have You Been Provided with Insurance Certificates?

Before a logging crew moves onto your property, request insurance certificates. One step better than that is to be named as additionally insured. Anyone who has a problem providing that should be reconsidered.

When Will You Be Paid For Your Timber?

*Most timber that is harvested in Florida is sold on a "**Pay-As-Cut**" process. This means the timber that is harvested is hauled to mills, weighed on state certified scales, and paid for weekly based on a per ton basis. You should receive a copy of each scale ticket that shows the weight of each load. A summary report of each week's logging activity should be mailed to you with corresponding payments. This will occur until the entire harvesting job is complete.*

*Some timber is sold on a "**Lump-Sum**" basis.*

This is when a landowner receives full payment up front before harvesting begins.

Beware. *This sounds enticing but, when a buyer must guess at the total value and take on the risk of losing money, the buyer usually hedges a bit on the price.*

Unlike Pay-As-Cut, you won't get paid any extra if there ends up being more timber on site than originally was estimated. Also, in most properly constructed lump-sum contracts, there are provisions that require a landowner to repay the money to the buyer on the off-chance that the standing timber is destroyed or de-valued by such things as fire, wind damage, or other uncontrollable events. So, if you get a check in hand, don't go blowing it on that dream vacation just yet.

**So, You Can See There's A Lot To Consider
Before Conducting a Timber Sale.**

Here's The Good News...

At Harvest Timberland, we make this process quick & simple.

How? *Because we do this everyday, we're well connected, and we know every little detail to help you get just the right timber harvest every time.*

You're just one phone call away from having a turn-key timber sale.

**Toll Free
(888) 763-7276**

or,

Speak Directly to a Forester

(863) 698-1660



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